

Explanatory notes on the distribution matrix 2020

- 1. The updated 2020 distribution matrix
- 2. The former 2015 distribution matrix
- 3. The former 2005 distribution matrix
- 4. Comparison of the 2005 and the 2015 distribution matrixes

Periodically, extensive research is conducted on behalf of Stichting Reprorecht to gain insight in the reproduction of copyright protected works by Dutch businesses, government institutions, and educational institutions. The outcomes of this research are used to update the distribution matrix. Stichting Reprorecht uses this matrix to assign the total amount of fees available for distribution to the different categories of published works.

This document contains the updated 2020 distribution matrix, the former 2005 and 2015 matrixes and a comparison between the former 2005 and 2015 matrixes.

STICHTING **REPRORECHT**

1. The updated 2020 distribution matrix

| Distribution matrix Dutch businesses Step 1 | |
|---|--------|
| Dutch / Foreign rights holders | |
| The Netherlands | 87,96% |
| Foreign rights holders | 12,04% |
| Step 2 | |
| Dutch text/images | |
| Text | 74,24% |
| Images | 25,76% |
| Foreign rights holders text/images | |
| Text | 73,70% |
| Images | 26,30% |
| Step 3 | |
| Dutch text/per category | |
| Professional/Business/Trade Magazines and | 29,59% |
| Scientific Journals Professional/Business Books, Scientific Books and Textbooks (HVE) | 25,95% |
| School Books (primary, secondary, and intermediate vocational education) | 8,45% |
| Other Literature, Fiction and Nonfiction Books | 7,76% |
| Newspapers | 21,55% |
| Popular/Consumer Periodicals/Magazines | 5,09% |
| Music Publications (sheet music) | 1,61% |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 34,31% |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 18,80% |
| School Books (primary, secondary, and intermediate vocational education) | 7,49% |
| Other Literature, Fiction and Nonfiction Books | 4,53% |
| Newspapers | 25,21% |
| Popular/Consumer Periodicals/Magazines | 8,53% |
| Music Publications (sheet music) | 1,13% |
| | |

| Distribution matrix educational institutions Step 1 | |
|---|--------|
| Dutch / Foreign rights holders | |
| The Netherlands | 95,15% |
| Foreign rights holders | 4,85% |
| Step 2 | |
| Dutch text/images | |
| Text | 65,27% |
| Images | 34,73% |
| Foreign rights holders text/images | |
| Text | 78,12% |
| Images | 21,88% |
| Step 3 | |
| <u>Dutch text/per category</u> Professional/Business/Trade Magazines and | 10.20% |
| Scientific Journals | 10,39% |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 12,05% |
| School Books (primary, secondary, and intermediate vocational education) | 64,76% |
| Other Literature, Fiction and Nonfiction Books | 2,77% |
| Newspapers | 7,86% |
| Popular/Consumer Periodicals/Magazines | 1,91% |
| Music Publications (sheet music) | 0,26% |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 9,47% |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 13,26% |
| School Books (primary, secondary, and intermediate vocational education) | 65,58% |
| Other Literature, Fiction and Nonfiction Books | 1,75% |
| Newspapers | 7,67% |
| Popular/Consumer Periodicals/Magazines | 2,11% |
| Music Publications (sheet music) | 0,16% |

| Step 1 | |
|---|-------|
| Dutch / Foreign rights holders | 0E 44 |
| The Netherlands | 85,44 |
| Foreign rights holders | 14,56 |
| Step 2 | |
| Dutch text/images | |
| Text | 74,00 |
| Images | 26,00 |
| <u>Foreign rights holders text/images</u> | |
| Text | 71,68 |
| Images | 28,32 |
| Step 3 | |
| Dutch text/per category | |
| Professional/Business/Trade Magazines and | 33,46 |
| Scientific Journals Professional/Business Books, Scientific Books and Textbooks (HVE) | 24,17 |
| School Books (primary, secondary, and intermediate vocational education) | 11,11 |
| Other Literature, Fiction and Nonfiction Books | 4,79% |
| Newspapers | 21,22 |
| Popular/Consumer Periodicals/Magazines | 4,92% |
| Music Publications (sheet music) | 0,35% |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 39,63 |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 8,06% |
| School Books (primary, secondary, and intermediate vocational education) | 14,51 |
| Other Literature, Fiction and Nonfiction Books | 1,12% |
| Newspapers | 27,20 |
| Popular/Consumer Periodicals/Magazines | 9,26% |
| | 0,23% |



2. The former 2015 distribution matrix

| Distribution matrix Dutch businesses | |
|--|--------|
| Step 1 | |
| <u>Dutch / Foreign rights holders</u> | |
| The Netherlands | 88,95% |
| Foreign rights holders | 11,05% |
| Step 2 | |
| Dutch text/images | |
| Text | 74,46% |
| Images | 25,54% |
| Foreign rights holders text/images | |
| Text | 72,72% |
| Images | 27,28% |
| Step 3 | |
| Dutch text/per category | |
| Professional/Business/Trade Magazines and | 26,32% |
| Scientific Journals Professional/Business Books, Scientific Books and Textbooks (HVE) | 28,09% |
| School Books (primary, secondary, and intermediate vocational education) | 9,85% |
| Other Literature, Fiction and Nonfiction Books | 9,11% |
| Newspapers | 20,46% |
| Popular/Consumer Periodicals/Magazines | 4,87% |
| Music Publications (sheet music) | 1,29% |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and | 31,81% |
| Scientific Journals Professional/Business Books, Scientific Books and | 21,24% |
| Textbooks (HVE) School Books (primary, secondary, and intermediate vocational education) | 8,65% |
| Other Literature, Fiction and Nonfiction Books | 5,01% |
| Newspapers | 24,00% |
| Popular/Consumer Periodicals/Magazines | 8,28% |
| Music Publications (sheet music) | 1,01% |
| | |

| Step 1 | |
|--|-------|
| <u>Dutch / Foreign rights holders</u> | |
| The Netherlands | 96,12 |
| Foreign rights holders | 3,88% |
| Step 2 | |
| Dutch text/images | |
| Text | 65,12 |
| Images | 34,88 |
| Foreign rights holders text/images | |
| Text | 81,13 |
| Images | 18,87 |
| Step 3 | |
| <u>Dutch text/per category</u> Professional/Business/Trade Magazines and Scientific Journals | 8,85% |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 14,20 |
| School Books (primary, secondary, and intermediate vocational education) | 62,24 |
| Other Literature, Fiction and Nonfiction Books | 2,389 |
| Newspapers | 9,689 |
| Popular/Consumer Periodicals/Magazines | 2,28% |
| Music Publications (sheet music) | 0,389 |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 8,519 |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 18,10 |
| School Books (primary, secondary, and intermediate vocational education) | 59,36 |
| Other Literature, Fiction and Nonfiction Books | 1,689 |
| Newspapers | 9,97% |
| | 2,179 |

| Step 1 | |
|--|------|
| <u>Dutch / Foreign rights holders</u> | |
| The Netherlands | 84,5 |
| Foreign rights holders | 15,4 |
| Step 2 | |
| Dutch text/images | |
| Text | 74,5 |
| Images | 25,4 |
| Foreign rights holders text/images | |
| Text | 69,0 |
| Images | 30,9 |
| Step 3 | |
| Dutch text/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 30,4 |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 25,1 |
| School Books (primary, secondary, and intermediate vocational education) | 12,8 |
| Other Literature, Fiction and Nonfiction Books | 5,57 |
| Newspapers | 20,9 |
| Popular/Consumer Periodicals/Magazines | 4,89 |
| Music Publications (sheet music) | 0,17 |
| Dutch images/per category | |
| Professional/Business/Trade Magazines and Scientific Journals | 37,0 |
| Professional/Business Books, Scientific Books and Textbooks (HVE) | 9,10 |
| School Books (primary, secondary, and intermediate vocational education) | 16,3 |
| Other Literature, Fiction and Nonfiction Books | 1,29 |
| Newspapers | 26,9 |
| Popular/Consumer Periodicals/Magazines | 9,13 |
| | 0,13 |



3. The former 2005 distribution matrix

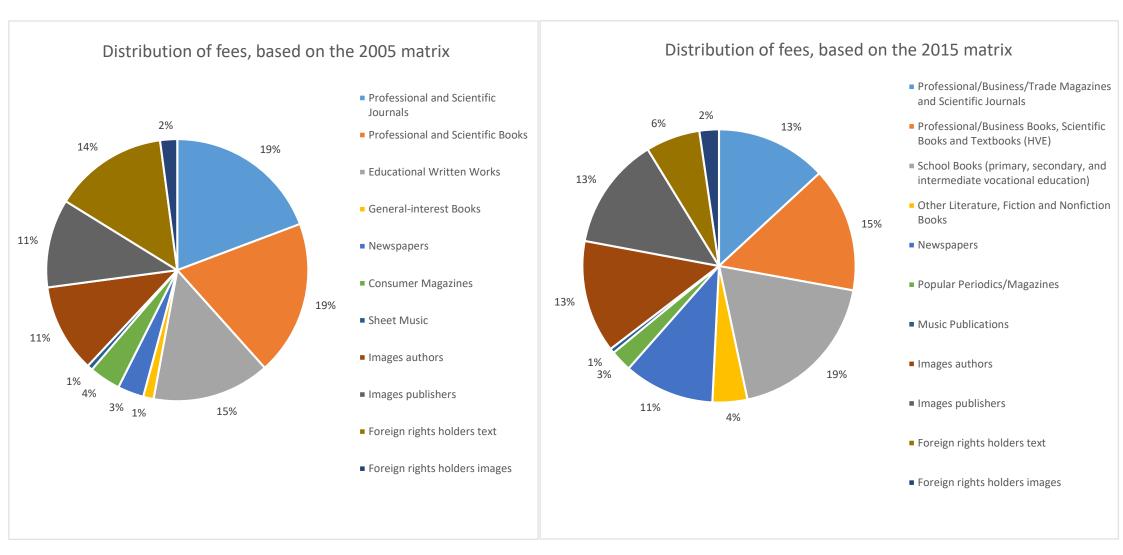
Verdeelmatrix

Zoals vastgesteld in de vergadering van het Algemeen Bestuur van Stichting Reprorecht van 1 maart 2005.

| STAP 1 | | | |
|--|------------------|------------------|------------------|
| Afscheiden bladmuziek | | | |
| Aandeel | 0,70% | | |
| waarvan bladmuziek | 95,00% | | |
| en beeldcomponent | 5,00% | | |
| STAP 2 | | | |
| Onderverdeling naar Nederland en buitenland | | | |
| Aandeel Nederland | 83,70% | | |
| Aandeel buitenland | 16,30% | | |
| STAP 3 | | | |
| Nederland onderverdeling naar tekst en beeld | | | |
| Tekst | 73,75% | | |
| Beeld | 26,25% | | |
| Buitenland onderverdeling naar tekst en beeld | | | |
| Tekst | 87,00% | | |
| Beeld | 13,00% | | |
| STAP 4 | | | |
| Nederland tekst onderverdeling naar categorie | Bedrijfsleven | Onderwijs | Overheid |
| Vak en wetenschap tijdschriften | | 01 | |
| Male an unstanged by allow | 38,76% | 11,99% | 37,05% |
| Vak en wetenschap boeken | 38,76% 38,76% | 11,99% 16,98% | 37,05% 20,03% |
| vak en wetenschap boeken Educatieve geschriften | | | |
| | 38,76% | 16,98% | 20,03% |
| Educatieve geschriften | 38,76% 12,97% | 16,98% 48,79% | 20,03% 25,12% |

S T I C H T I N G **REPRORECHT**

4. Comparison of the 2005 and the 2015 distribution matrixes



Based on an average of the collected fees per year per sector: Business, Education, Government.